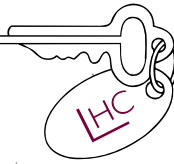
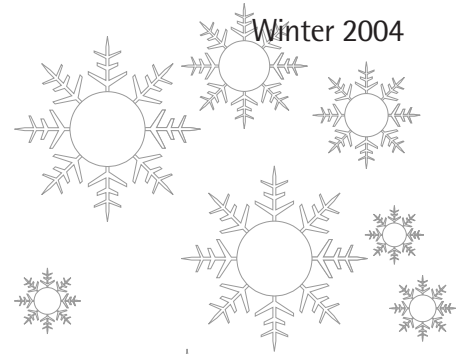


The Innsider

A Newsletter by Linchris Hotel Corporation



Winter 2004



A New Spin on Driving Excellence

The New England Corvette Club rolled into Springfield, VT last fall when the group paid a visit to the town's Precision Valley Corvette Museum. The southeastern Massachusetts-based car club chose to stay at the **Holiday Inn Express, Springfield, VT** for the second year in a row, based on the first-class service they received from Assistant Manager Eric Adnams and his colleagues. This year, the group discovered that the hotel's staff was ready, willing and able to lend a hand, rain or shine.



(l-r) Eric Adnams, Assistant Manager and Nate Parker, Maintenance

Many Corvette owners refuse to drive their sporty speedsters in the rain, and were caught off guard in a downpour en route to the hotel on a Saturday night. Going the "extra mile" for the Corvette connoisseurs, Eric quickly obtained the help of maintenance man Nate Parker and arranged for an emergency car wash. "Late Saturday as we returned from dinner, I jokingly asked Eric if he could hook up a hose for us the next morning," recalled Meredith Persson, Acting Secretary of the New England Corvette Club. "Eric replied, 'my maintenance man and I come on duty at 7:15 a.m. We'll have everything ready for you at that time.'"

As promised, Nate was on-hand the next morning at 7:00 a.m. He notified the group that a hose was hooked up in front of the building and supplied extra bottles of shampoo for the car buffs to use as soap!

"We are so fortunate to have staff members as committed as Eric and Nate on our team," said General Manager Cheryl Howes. "Some may think their actions are above and beyond the call of duty, but this is just one example of the fantastic customer service Nate and Eric provide every day." Many thanks to this dedicated duo, whose creativity and care add up to solid service results!



Clean Corvettes and their proud owners in front of the Holiday Inn Express

Dedicated to "Divine" Service

Gary Orr of the Red Roof Inn, Rutland VT is truly a "Renaissance Man." A native of Detroit, MI and a graduate of Texas Baptist Institute & Seminary Bible School, Gary has found a way to pursue dual careers in which he is constantly helping others: he is the hotel's Chief Engineer as well as an ordained Baptist Minister.



Gary Orr

After graduating from Seminary Bible School (where he also got his first taste of maintenance work), Gary and his wife moved north to Vermont. The couple settled in the Green Mountain State seven years ago and established the Green Mountain Missionary Baptist Church. Currently 25 members strong, the Church continues to grow.

Last spring, two members of Gary's church, who were attending college in the area, moved back home to Paris. They were interested in starting a church in Paris similar to Gary's, and enlisted his help in their new venture. In September, Gary and his wife flew to France on their mission, which was financed by a number of American Baptist Association churches from Michigan to Texas. Thanks to the Orr's efforts, the vision for the new Paris church is becoming a reality.

"Gary approaches all of his endeavors with a strong sense of pride and purpose," said General Manager David Correll. "It's wonderful to see his hard work paying off, at home and abroad."

A Message from Chris

I want to extend a sincere “thank you” on behalf of the entire management team for another

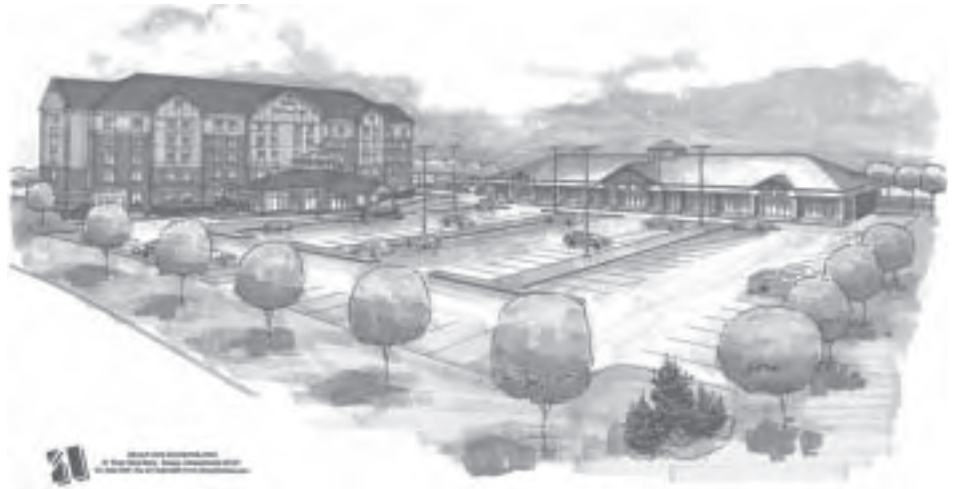


CEO, Chris Gistis

banner year at our company. We should all take pride in the fact that this was a year of continued growth for Linchris Hotel Corporation. During 2004, the company assumed control of the Best Western in Boston, MA and was recently awarded management contracts for two properties that are currently under development: a new Hampton Inn in Littleton, NH, as well as a new Hilton Garden Inn in Plymouth, MA. The Littleton property will be owned by Murphy Littleton, LLC - the same family that owns our award-winning Comfort Inn & Suites, in St. Johnsbury, VT. The Plymouth property’s owners are also Linchris executives. We are thrilled to extend our valued business partnerships and look forward to providing first-rate guest service at these properties.

Our success is due entirely to each employee’s extraordinary efforts to benefit their company and community. We are blessed with staff members who truly care about what they do. I wish everyone a safe and happy holiday season. We look forward to a New Year filled with a renewed sense of energy, an ongoing commitment to excellence and exciting “new developments!”

Hilton Garden Inn, Plymouth Under Development



Linchris Hotel Corporation is proud to announce that it is developing a new Hilton Garden Inn in historic Plymouth, MA. The five-story, 130-room property will be conveniently located off Exit 5 on Route 3. The hotel will feature a meeting room, fitness center, business center, indoor heated pool with whirlpool, restaurant, pavilion pantry, and an expansive lobby, complete with a dual-sided fireplace. Every guest room will include the following standard features: a microwave; refrigerator; coffee maker; iron; hair dryer; free high-speed Internet; two dual-line speaker phones with voice mail and data ports; a 27” cable television with On-Demand movies and complimentary HBO.

The Hilton Garden Inn chain of hotels is known for its winning combination of amenities that meet the needs of both business and leisure travelers. Introduced to the public only six years ago, there are currently 300 Hilton Garden Inn hotels nationwide. Learn more about this and other exciting projects. Check out our new “Under Development” page on our website: www.linchris.com.

GM Thanks

The Hilton Garden Inn, Islip, NY recently celebrated its one-year anniversary with an employee appreciation party. One-year pins were handed out to staff members who have been here since the Grand Opening. Many employees won trips in the event giveaways!



The housekeeping staff at the Holiday Inn, Salem, NH was recently rewarded for all its hard work with a fun “night on the town” that included dinner and a movie! Back row (l-r): Jose Santiago, Luis Santiago, Mariah Dahood, Johnna Workman, Carol Glidden, Joyce Smith. Front row (l-r): Silvinia Mieses, Carmen Montes, Iris Rivera, Tammy Fortier, Diana Karels, Carrie Sullivan.

The Holiday Inn Express, Rockland, MA congratulates several employees who are celebrating five years of service with the hotel. Shown here (l-r): Diane Hammond, Executive Housekeeper; Kum Nee; Ana Enriquez and Joan McEachern. Not shown: Vicki Braley, Rosa Barraza, and Maria Moscoco.



Renovations

The Best Western Terrace Inn, Boston, MA recently furthered its commitment to making a fantastic "first impression." In November, the property partnered with Group One of Boston to begin an ambitious renovation project that will transform the entire lobby area. A wall separating the breakfast area from the rest of the lobby will be removed in an effort to enlarge the popular breakfast area and allow it to accommodate more people. Another aspect of the redesign involves removing a closet in the lobby, which will open up the room and make it appear much larger. "The resulting space will greatly improve the lobby's appearance, as well as overall guest satisfaction," said General Manager Rachel Kuhn.



Sensational Skiing at "Vermont's Finest"

In an effort to promote the many Linchris properties that are located in the heart of ski country, we have teamed up to form a group called "Vermont's Finest Hotels." This group of hotels include: the Best Western Inn & Suites and Red Roof Inn, both in Rutland, VT; the Hampton Inn, Burlington, VT and the Holiday Inn Express, Springfield, VT. Representatives from each hotel are participating in local ski shows and expositions to position Linchris properties as "the ideal hotels" for skiers to lay their heads and rest their cold, aching feet after hitting the slopes. Recent shows included: the Ski Show at the Nassau Coliseum in Long Island, NY, as well as another exhibition in Boston.



Shown here at Nassau Coliseum are (l-r): Eric Adnams, Holiday Inn Express, Springfield, VT; Hans Kleinganz, Area Director of Operations; Wendy Bissell, Best Western Inn & Suites, Rutland, VT; David Correll, Red Roof Inn, Rutland, VT; Lainnie LaCroix, Hampton Inn, Burlington, VT; and Jim Hutchins, Sales Manager from the Comfort Inn & Suites, St. Johnsbury, VT.



Linchris Hotel Corporation recognized its General Managers for another successful year with a two-day GM outing in Las Vegas from November 29-30. The group stayed at The Venetian, recognized as one of the finest hotels in the world. Everyone in attendance enjoyed all the food, shows and fun that Las Vegas has to offer. Congratulations on a wonderful year!



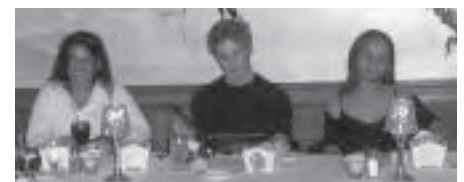
GM Jill Robie is shown standing at the building site of the new Hampton Inn, Littleton, NH. Dale Wells Construction has been hired as the general contractor. Group One of Boston is the architectural and design firm overseeing the project. The hotel will offer 88 spacious guest rooms, an indoor pool and game room. It is slated to open in the summer of 2005.



Staff members from the Holiday Inn, Concord, NH took part in their local "Making Strides for Breast Cancer" walk. Over \$1200 was raised to help benefit the Payson Center for Cancer Care. Shown here (back row, l-r): Tanya Speed, Lauren Canepa, Katie Murphy, Scott Griffin, Malina Krause, Christy Tirrell and Emily Gasper; as well as (front row, l-r): Dot Desrosiers, Leslie Corriveau and Mylyn Sargent.



The Hampton Inn, Burlington, VT had some good, "clean" fun when staff members participated in this year's annual Mud Volleyball Tournament. The tournament supports the Epilepsy Foundation of Vermont. After this fun (and very muddy) event, players enjoyed a party and awards ceremony at the Hampton Inn. Shown here (l-r): Jennifer Greenia; Averil Loy; Thom Pendris; Stacey Cauller; Lainnie LaCroix; Steve Benard; McCaily Cranna and Ginny Henwood.



The Tidewater Inn, West Yarmouth, MA celebrated Christmas early this year on November 7th. Employees participated in a traditional Yankee Swap and enjoyed good food and good company.

Inn the News

The staff at the Best Western Inn & Suites, Rutland, VT bids best wishes to Night Supervisor Wayne Valente. On November 10, Wayne left the hotel for overseas deployment with the Army National Guard.

Lisa Ludwikowski, Housekeeper at the Comfort Inn, Concord, NH recently gave birth to twin boys: Adam and Zack.

Ruth Curtis, a waitress at the Kansas City Steakhouse at the Holiday Inn, Concord, NH was recently married - and celebrated her wedding reception at the hotel!

Miranda Apker, Assistant General Manager and David Apker, Sous Chef for the Radisson Hotel, Williamsport, PA became the proud parents of Connor David Apker on September 29, 2004.

Michelle Waldon, Assistant GM at the Holiday Inn, Falmouth, MA and her husband Dan welcomed Meghan Danielle into the world on July 11.

Congratulations to Lori McKay, of Linchris Hotel Corporation, who married Bill Mabb on October 2!



Lori and Bill Mabb

The staff of the Best Western Inn & Suites, Rutland, VT is pleased to announce that General Manager Kim Bryan, gave birth to a healthy baby boy, Cameron Logan, on November 13. Congratulations!



Wayne Valente



Lisa Ludwikowski



The Curtis Family



The Apker Family



The Waldon Family



Cameron Logan Bryan

Seeing Stars

Olivia Newton John had lunch in the Kansas City Steakhouse on November 8th, while staying at the Radisson Hotel, Williamsport, PA. Newton-John was in town for a performance at the Community Arts Center. (l-r): Melissa Raymond, Kansas City Steakhouse server; Olivia Newton John and Tricia Ellman of the Kansas City Steakhouse.



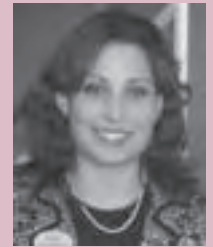
Tammy Wortman, Breakfast Hostess at the Best Western Inn & Suites, Rutland, VT met Aaron Tippin last September. The country music star stayed at the hotel while performing at the Vermont State Fair.

New on Board



Santo Martinez is the new Executive Housekeeper at the Best Western Terrace Inn, Boston, MA.

Terra MacLean has been hired as the Sales Manager at the Holiday Inn Express, Keene, NH.



Promotions



Crista Hilliker was recently promoted from Director of Sales to General Manager at the Holiday Inn, Salem, NH.

Matthew Clancy has been promoted to Front Office Manager at the Hampton Inn, Burlington, VT. Previously, Matthew worked at the Sheraton Four Points, Eastham, MA.



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